


Business Funding Portal

The business services consolidator

'A complete range
of finance solutions for you
and your clients, delivered by
sector specialists'

 0845 602 7318

 info@fundingportal.co.uk

 www.fundingportal.co.uk

Welcome

Welcome to Business Funding Portal, a new and unique service for you and your clients.

In a commercial landscape where service providers are spreading themselves ever thinner, the Business Funding Portal offers genuine expertise in all of our chosen fields; experience which is illustrated by the personal profiles of our Partners.

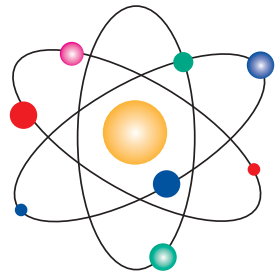
Additionally, all of our partners have signed up to our Service Charter, which ensures that your own professionalism and market position will be reflected in all of our customer dealings.

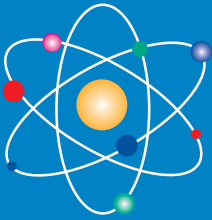
I am absolutely confident that the Business Funding Portal will become an invaluable part of your portfolio and look forward to the opportunity of working with you.

Please call me on 07770 950 358 or email robin@fundingportal.co.uk for a free and confidential discussion.

Yours faithfully

Robin Mathias FCCA, FCMA
Joint Managing Director





Business Funding Portal

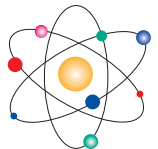
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Service Charter

All of our Partners have agreed to conform to our Service Charter, whose key points are:

- To respond promptly and professionally to all enquiries.
- To provide free and impartial advice prior to agreement of any fees.
- To provide this advice and any product information, in plain English, not jargon.
- To always seek and offer the most appropriate and cost effective solution.
- To always give clients the time and opportunity to present documentation to professional advisors.
- To support in writing any promises made on future actions.
- To respect and reflect the professional ethos and market circumstances of each introductory source.
- To advise early on if we are unable to assist and, as far as possible to provide reasons.

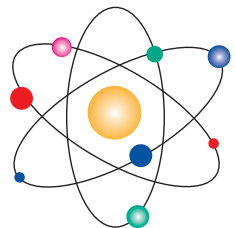


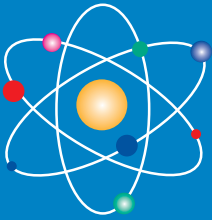
Services Offered

Services currently provided through our experienced and professional partners include:

- Equipment Finance.
- Debtor Finance.
- Commercial Mortgages.
- Vehicle Sourcing & Leasing.
- General Insurance.
- Health and Safety advice.
- Turnaround / VC.
- Packaged Finance.
- Professionals' loans.

In addition, we will always look to pass back to our introducers relevant leads for accountancy / banking advice.





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Equipment Finance

Fixed term funding for fixed asset from computers to aircraft.

Small Ticket Finance:

From £2,000 upwards, leasing or HP facilities for all types of equipment.

Middle Ticket Finance:

The best rates in the market for durable assets Costing from about £150,000 upwards.

Sales Aid Finance:

Bespoke finance packages to help clients selling Capital goods into the commercial sector.

Sale and Lease-back:

Release capital from existing assets based on market valuation.

Bundled Goods Facility:

Allows the client to buy mixed assets from any number of sources using their own trade terms, then block expenditure into a single finance agreement.

Software Leasing:

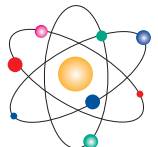
Specialist products geared to the unique nature of software licensing.

Operating Lease:

Minimum cashflow, maximum tax-efficiency, off-balance sheet facilities for £100k + durable assets.

Marine / Aviation Mortgages:

On registered vessels for business or private use.



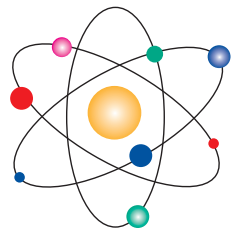
Partner Profile

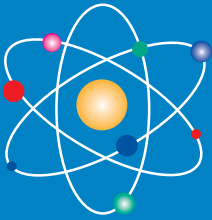
MARK JONES

Mark has spent 25 years in the asset finance industry and is widely regarded as one of the most knowledgeable people currently working in the sector.

Having gained his basic grounding with the finance subsidiaries of Lloyds and AIB Banks, Mark went on to become a founder and Director of what remains one of the UK's largest general asset finance brokerages.

Recognising the pivotal role that professional advisors play in the business funding market, Mark left to set up Business Funding Portal as a key resource to this sector.





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Health and Safety Services

Delivering peace of mind; guiding clients through the maze of health and safety legislation, duties and penalties.

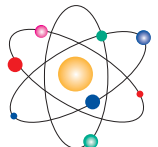
Solutions are practical and cost effective and will be geared to the specific needs of the individual client.

Our partners can take away the complications and hassles often associated with managing Health and Safety, leaving clients free to concentrate on running their business.

Services include:

- Risk Assessments
- Fire risk assessments
- Health & safety management system
- Competent advice service
- Health & safety audits
- Bespoke health and safety consultancy
- CDM & Contractor advice
- Health & safety tendering support
- Training

Health and Safety Services are provide through Wilby Ltd
Wilby Ltd are regulated by the FSA



Partner Profile

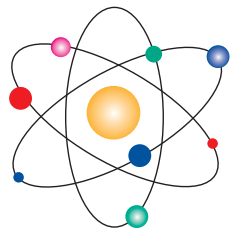
MARK DALTON

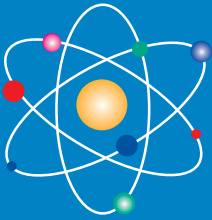
BSC (hons) CMIOSH MIRSM Chartered Safety & Health Practitioner

Mark has over 20 years experience in the field of health and safety, initially in industry where he worked in production management and technical environments, and latterly - since 2000 - as a dedicated health & safety consultant.

He has achieved the status of Chartered Safety & Health Practitioner and also maintains his corporate membership of the Institute of Occupational Safety & Health through continuing professional development.

This blend of industry knowledge and professional qualifications make Mark ideally placed to provide proactive, practical advice to small to medium enterprises across most industry sectors, and therefore a perfect partner for Business Funding Portal.





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Debtor Finance

Release working capital to work in the business

Factoring

Releases working capital, whilst managing your debtors on your behalf.

Invoice Discounting

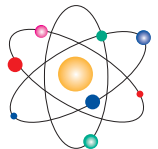
Releases working capital from your debtor book, whilst allowing you full control of your credit control process.

Payroll Finance

Helps you to manage the cash troughs of pay-day.

Trade and Stock Finance

Release working capital against confirmed orders and finished goods.

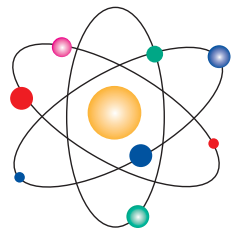


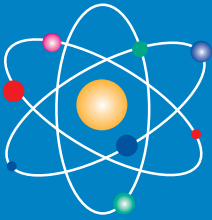
Partner Profile

KEVIN WEAVER

Having spent his early years in the Military, Kevin now has factoring experience spanning 30 years. He joined the debtor finance market as an auditor with Security Pacific in 1989 and, having passed the Factors and Discounters Association Diploma progressed into successful business development roles with both International Factors and Lombard.

Kevin has been a director and shareholders of the one of the UK's most successful brokerages since 1996 and will provide invaluable sector experience to Business Funding Portal.





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General Insurance

Our insurance partners provide Total Insurance Solutions throughout the UK for companies of all sizes across the commercial spectrum.

Standard packaged solutions delivered through relationships with leading UK insurers.

Specially developed in-house schemes in specific sectors, including Motor Home and Caravan dealerships; Caravan Parks; Children's care homes; Motorcycle dealers and Golf Clubs.

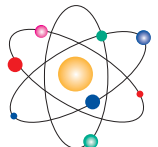
Bespoke schemes for more challenging risks delivered via Lloyds.

Risk management services; to evaluate and control risk factors before the event.

Premier Partners are happy to quote on many aspects of commercial insurance including:

Commercial combined; office combined; public/product liability; employers liability; property owners; exhibitions; computer package; engineering all-risks; engineering breakdown; engineering consequential loss; hired-in plant; fidelity guarantee; directors and officers liability; pension trustee liability; personal lines; private client insurance.

General Insurance is provided through Wilby Ltd
Wilby Ltd are regulated by the FSA



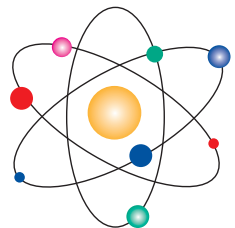
Partner Profile

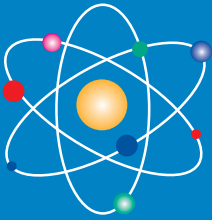
MIKE SHAW BA (Hons) ACII - Chartered Insurance Broker.

Mike has over 12 years experience in the insurance broking industry having commenced his career as a graduate trainee with the UK's largest national broker.

In 2003 he moved to his current employer where he made his mark very quickly and was promoted to the main board 6 months later.

As an associate of the Chartered Insurance Institute and a Chartered Insurance Broker, Mike has proved his technical credentials to the highest possible standard. However, in common with all Business Funding Portal Partners, he is very client facing, working with a range of customers from small business to corporate accounts, and prides himself on delivering solutions to meet the needs of each individual client.





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Vehicle Sourcing & Leasing

*Taking the hassle out of vehicle management
from one vehicle to full fleet.*

Vehicle Sourcing

Using established contacts to locate the right vehicle, at the right price, right now.

Fleet Management

Relieves business of the hassle and cash fluctuations of fleet management, freeing up time to concentrate on the things that earn money.

Contract Hire

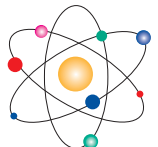
Fully managed start – to – finish fleet management solution.

Sale and Leaseback

Release capital from your existing fleet and manage maintenance budgets.

Personal Contract Plans

Allows private individuals the benefits usually associated with large vehicle fleets



Partner Profile

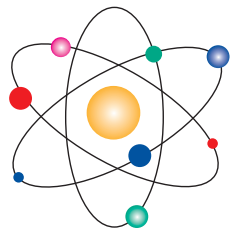
PAUL WILLIAMS

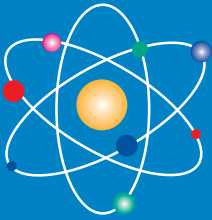
A doyen of the vehicle Contract Hire industry, Paul combines a background in personal and commercial banking with a passion for everything vehicle-related.

Paul commenced his career with Midland Bank, where he swiftly moved into branch sales and achieved significant success within their Personal Financial Services division. On leaving Midland (By then HSBC), Paul joined Lombard Business Finance - Europe's largest asset finance company - where he worked closely with the local business community to develop his area into the best performing in the UK.

In 2000 he decided to set up his own vehicle consultancy and brokerage offering a unique blend of corporate professionalism and personal service. The business now services a customer base ranging from new-start businesses to large PLCs and Paul and his team advise not only on financing options but also on all aspects of vehicle supply and fleet management.

His extensive knowledge of the motor industry coupled with a hands-on approach to all clients make Paul a perfect partner for Business Funding Portal.





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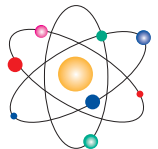
Turnaround / VC Finance

*For businesses in need of urgent capital injection,
whether for growth or in a distress situation.*

Our VC / Turnaround partners offer a start-to-finish service for businesses considering equity investment. Working closely with the customer they will assess the viability of the business, advise on growth and capital strategy and finally put in place a suitable funding package.

An established network of investors can inject their own money at short notice, and might be called upon to add value and business expertise to the management team.

If the business is viable, then our V/C turnaround partners can find the resources to recover it!



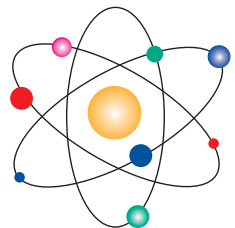
Partner Profile

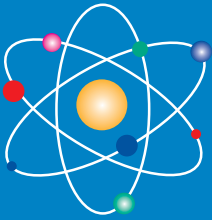
NICHOLAS YOUNG

Nicholas is a dedicated small business entrepreneur, who has spent most of his working life running businesses advising companies on fund raising and venture capital. As such there can be few people better placed to understand the needs of clients in the SME sector.

His current business was founded in 1998, and has established itself as a key player in the private equity market, and as a leading advisor on turnaround strategy.

With associates throughout the UK, Nick can provide invaluable resource to Business Funding.





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Commercial Mortgage

For your own premises or for investment property.

Purchase of business premises:

A wide range of commercial mortgage products to help you to buy your commercial premises.

Remortgage:

Either to raise equity from commercial premises, or to optimise your borrowing costs, we have a huge range of mortgage products to suit your pocket.

Buy to Let:

We have a number of specialist mortgage products for either residential or commercial buy-to-let projects.

Sale and Lease back:

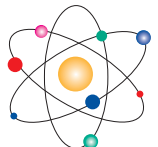
Raise capital from your existing commercial premises without the need to relocate.

Development Finance

Funding for development projects - either one off or ongoing projects.

Bridging Finance

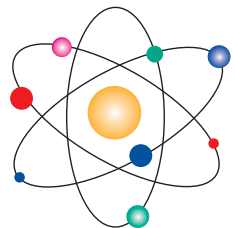
Short-term capital, for any purpose against equity in existing property.



Partner Profile

Due to the regional nature of commercial mortgages, and current market conditions, it is our intention to offer Commercial Mortgages through several brokers throughout the country.

All brokers will be required to conform to our standards.



Contact Details

Business Funding Portal Ltd

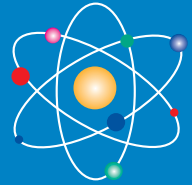
Registered and trading address

The Old Smithy
Blacksmith's Yard
Rolleston-on-Dove
Burton-on-Trent
Staffordshire
DE13 9DG

Registered number: 6471974

DPA Registration: Z133 7244

VAT Registration: 935 4194 12



The Management Team

Robin Mathias FCCA, FCMA – Joint Managing Director

Mobile: 07770 950 358

A Fellow of the Association of Certified Chartered Accountants, Robin has firmly established his credentials both within the corporate world and as an entrepreneur.

Robin's earlier career was spent working to senior positions in major companies throughout the world; including spells in USA, South Africa and France.

After leaving the corporate world, he has successfully built and run businesses as diverse as manufacturing, publishing and Internet marketing.

With undoubted commercial acumen, Robin also brings a welcome 'outside the sector' vision to Business Funding Portal.

Mark Jones – Joint Managing Director

Mobile: 07932 075 754

Mark has spent 25 years in the asset finance industry and is widely regarded as one of the most knowledgeable people currently working in the sector.

Having gained his basic grounding with the finance subsidiaries of Lloyds and AIB Banks, Mark went on to become a founder and Director of what remains one of the UK's largest general asset finance brokerages.

Recognising the pivotal role that professional advisors play in the business funding market, Mark left to set up Business Funding Portal as a key resource to this sector.

Adrian Pike – Business Development Director

Mobile: 07973 139090

As Business Development Director, Adrian brings a wealth of experience of building businesses from scratch and of turning around stagnant businesses.

Adrian's key skills lie in his clear and fresh 'outsider looking in' vision and in his ability to train, motivate and guide people at all levels.

His 100% record of commercial success, coupled with boundless enthusiasm and drive make Adrian a great asset to Business Funding Portal.